

FAMILY VOICES COLORADO - PROVIDER FEE FOR SERVICE OPTIONS

At Family Voices Colorado, our commitment to supporting families of children and youth with special health care needs has never wavered. Historically, we've offered many of our workshops and consultations at minimal or no cost thanks to philanthropic and public funding. However, like many nonprofits, we are navigating a time of significant funding uncertainty.

We remain committed to never charging families for the services we provide them. However, to sustain the high-quality, responsive, and family-centered training and technical assistance that our partners have come to rely on, we are now implementing modest fees for some services to professionals. These fees help ensure that we can continue to invest in our staff, maintain up-to-date information on rapidly changing systems, and meet the growing need for support across Colorado.

We deeply value the opportunity to collaborate with organizations that share our vision. Your financial investment in our work directly helps us reach more families and ensures they receive the guidance, tools, and advocacy they deserve.

Thank you for partnering with us to empower Colorado families and strengthen the systems that serve them.

WORKSHOP & CONSULTATION FEE SCHEDULE

Family Voices Colorado (FVCO) provides customized training, presentations, and consultative technical assistance across Colorado on topics including:

- Medicaid/CHP+ & Private Insurance Navigation
- Home and Community-Based Services (HCBS) Waivers
- Community First Choice
- Early, Periodic, Screening, Diagnostic, and Treatment (EPSDT)
- Family Leadership & Advocacy
- Navigating Systems of Care for CYSHCN (Children and Youth with Special Health Care Needs)
- Disability Transition Planning
- Inclusive Practices in Healthcare, Education, and Human Services
- Building sustainable family advisory groups
- Navigating Medicaid policy updates (CFC, waivers, EPSDT, etc.)
- Training and onboarding staff to better serve CYSHCN
- Family engagement strategy audits
- and More!

We offer both virtual and in-person formats (travel fees may apply).







Workshop Fees

For School Districts, Health Systems, Government Agencies, and Provider Networks

| Format | Led by Senior Staff | Led by Navigator Staff | |
|------------------------|-----------------------------------|-----------------------------------|--|
| Half-Day (1.5–3 hours) | \$750 | \$500 | |
| Full-Day (3.5+ hours) | \$1,500 | \$1,000 | |
| Multi-Session Series | Custom quotes starting at \$2,000 | Custom quotes starting at \$1,500 | |

For Nonprofit Organizations or Small Provider Agencies

Sliding scale based on annual budget

| Annual Budget | Parent Workshop (Half) | Parent Workshop (Full) | Professional Workshop (Half) | Professional Workshop (Full) |
|--------------------|---------------------------|---------------------------|---------------------------------|---------------------------------|
| \$0-\$250k | \$200 | \$350–\$450 | \$300 | \$500–\$600 |
| \$250k-\$500k | \$300 | \$475–\$600 | \$450 | \$675 |
| \$500k–\$1 million | \$400 | \$650–\$850 | \$650 | \$900 |
| \$1–\$1.5 million | \$550 | \$900–\$1,150 | \$850 | \$1,300 |

Consultation Services

| Consultation Type | Rate | |
|------------------------------------|------------|--|
| Executive Director or Senior Staff | \$150/hour | |
| Navigator or Program-Level Staff | \$100/hour | |

Ongoing projects or multi-session technical assistance may be negotiated at a discounted rate.





CONTRACT A DEDICATED FAMILY NAVIGATOR

Looking to provide more consistent, hands-on support to the families you serve?

Family Voices Colorado offers the option for agencies, healthcare providers, school districts, and other partners to contract a dedicated FVCO Family Navigator. This model brings a trained and supervised member of our team to work directly with your population offering in person and virtual individual family navigation, assistance with system coordination (e.g., Medicaid, waivers, disability systems, insurance appeals, etc), and trainings and support tailored to your agency/organization's needs.

A Dedicated Navigator Can:

- Serve as a liaison between your agency and the families you support
- Help families understand and access the services and benefits they qualify for
- Provide one-on-one support to families navigating complex medical, behavioral, educational, or disability-related systems
- Contribute to care team meetings, resource fairs, or other family engagement efforts
- Share up-to-date policy information on Medicaid, Home and Community-Based Services, and
- Connect your agency with broader advocacy and systems-change efforts in Colorado

Each Navigator is supervised by FVCO leadership, trained in disability-competent practices, provided ongoing training on the ever changing Medicaid and disability systems, and provided ongoing support to ensure quality and consistency.

If your organization is interested in exploring this model, we would love to meet with you to design a contract that fits your goals and budget. This is one of the most impactful ways to build long-term capacity to support families in your community.

